

GEARLINX PARTNER PROGRAM

Commitment to Our Partners

**Competitive pricing**

Ensure our partners receive competitive pricing and healthy profit margins.

**Recurring revenue**

Recurring revenue model for ongoing profits and customer interactions.

**High-quality solutions**

Deliver high-quality technology products and services that meet the needs of your customers.

**Strong vendor support**

Strong vendor support, including sales training, technical assistance, and marketing materials.

**Deal protection**

Deal registration and protection for partners who bring Gearlinx into new opportunities.

**Partner Portal**

Partner Portal that is user-friendly and streamlines collaboration and efficiencies.

PROGRAM PRIORITIES

Competitive pricing • Recurring revenue • Deal protection • Sales + technical support

AUTHORIZED PARTNER

Partner Program Benefits

Core benefits available to Gearlinx Authorized Partners.

25% Partner Discount**10%** Deal Registration**40%** NFR Discount**COMMERCIAL + ENABLEMENT**

✓ Discount

25% Off MSRP

✓ Deal Registration

10% Off Acquisition Price

✓ Expert Sales and Live Product Training

✓ Strategic Account Mapping Activities

✓ Technical Support Access

✓ Partner Logo on Gearlinx Website

ENGAGEMENT + GROWTH

✓ Not-For-Resale (NFR) Discount

40% Off MSRP

✓ Social Media Follows

✓ Partner Sales Award Recognition

✓ Dedicated Channel Sales Rep, Sales Engineer

✓ Joint Customer Calls and On-Site Visits

✓ Joint Marketing Activities

Authorized Partner

The program benefits above are included for Gearlinx Authorized Partners.

✓ **INCLUDED**

Gearlinx Partner Program. Let's Connect Today!

Competitive pricing. Recurring revenue. Deal protection. Partner support.